

Commercial conditions Military and Safety shoes of ZEMAN® company

Payment conditions: L/C or 50% deposit and L/C or 100% deposit

Discounts:

| Quantity | L.C. | 50% deposit | 100 % deposit |
|--------------------|------|-------------|---------------|
| 0 - 999 pairs | 0% | 1,50% | 3,00% |
| 1000 - 2499 pairs | 2% | 3,50% | 5,00% |
| 2500 - 4999 pairs | 3% | 4,50% | 6,00% |
| 5000 – 10000 pairs | 4% | 5,50% | 7,00% |
| Above 10000 pairs | 5% | 6,50% | 8,00% |

Shipment prices:
(For Europe)

0-100 pairs: 10 USD/pair (air/truck)
100-300 pairs: 3 USD/pair (truck)
300-1000 pairs: 2 USD/pair (truck)
Above 1000 pairs: 1 USD/pair (truck)
*By Air we recommend only to quantity of 100 pairs.
It's uselessly expensive.*

First delivery term: approximately 10 weeks after obtaining payment